

CONTENUR

THE FUTURE IS NOW

Customer Reaction to new UK Facility

In anticipation of their brand new state of the art production facility, Neil Kavanagh, UK Commercial Director for **CONTENUR** UK Ltd spent time talking to one of the UK's leading Regional Waste Contractors, ASH Waste Ltd. Andrew Hulme, Director at ASH Waste was only too happy to chat.

The development of CONTENUR's UK manufacturing capacity is clearly a very important step for the company, and an even more important step for UK customers. The market continues to grow despite the global pandemic, and customers are looking for high quality containers which are locally produced to enhance the security of their supply chain, reduce lead times and provide a long term sustainable and more environmentally friendly offer.



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Location Value Sustainability Quality

Andrew, what do you believe to be the benefits of a new wheeled bin production unit to be for the UK market?

*Having had a long standing trading relationship with **CONTENUR**, we are excited at the prospect of the UK plant opening. We have enjoyed a high level of service for several years and believe the new facility will only enhance that service further, allowing us quicker access to a quality product whilst also having an added benefit of improved carbon footprint which, as a recycling business, we take very seriously.*

Will there be any additional benefits that you would want to see coming from the factory opening for UK customers?

***CONTENUR**'s commitment and investment in the UK with the offering of closed loop manufacturing will richly enhance both companies' environmental credentials. The potential option of being able to see end of life containers fully 100% recycled back into new containers is an exciting prospect. Clearly the ability for us to work with shorter lead times and scheduling will also help in terms of our levels of responsiveness.*

What are the main reasons you chose CONTENUR as a supplier for your container requirements?

*We have had a very close partnership with **CONTENUR** for the last 7 or 8 years and have been impressed with the quality of their products, and the very high levels of service that were provided initially, but since the partnership has developed we have been equally as impressed with their willingness to 'always try to find a solution'. We can have very short notice high demand levels for our contracts and **CONTENUR** have consistently performed in this area. We are delighted that this will only become even better with the new UK facility and we believe that **CONTENUR** will remain a very reliable and attractive supplier for years to come.*

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